

Communicating Health & Wellness

vzcommunications



GAF started a wellness campaign for employees in late 2009 as part of the company's safety program, as well as in anticipation of changes to its benefits in 2012, when employees began receiving discounts on their medical premiums as a reward for good health.

The following shows various elements created by VZ Communications to support the effort. We wrote and designed each, and we supported our client in the development of the overall strategy, including branding the program *Living Life Well*. Most printed material was distributed in both English and Spanish.

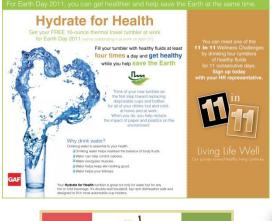
The program earned an **Award of Excellence** from The Communicator Awards.



Wellness Campaigns

VZ Communications has developed numerous marketing materials for our client in support of campaigns to lose weight, stop smoking, improve fitness and eat healthier. For each campaign, we develop the overall branding and collateral posters, emails, and more to encourage employee participation.















Wellness Campaigns













Buzz Campaigns

At the end of each year, we develop a "buzz" campaign to foreshadow wellness activities ahead in the coming year. The campaigns include a poster and tent cards and either a button or window cling











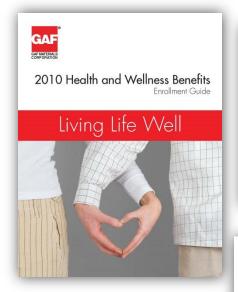






Benefits Enrollment Guide

The company's 2010 benefits enrollment guide featured stories about wellness, in addition to typical information about benefits choices.













Living Life Well: Living Well With Chronic Illness



Thanks in part to an aging population and increasing levels of obesity, nearly half the U.S. population now suffers from a long-lasting health condition or chronic illness such as diabetes, asthma, cancer or a physical handicap. Yet it doesn't have to rule your life—you can learn to be sick well, says Dr. Jeffrey H. Boyd, author of the book Being Sick Well: Joyful Living Despite Chronic Illness. He's distilled many interviews with people suffering from chronic conditions into 20 strategies for living well despite illness. Among them:

- Cultivate your social network. People are happier when friends and family are around them.
- Exercise as much as you can. Research shows that exercise not only help prevents the onset of a
 disease, it can slow its progression and promotes a feeling of well-being.
- Take charge. Generally, you get better medical attention when you avoid being passive and letting
 your doctor take the lead.
- Take medicine as prescribed. It sounds like a no-brainer, yet research shows that less than half the
 pills prescribed by physicians are actually swallowed by patients, leading to an unnecessary risk of
 disease reoccurrence.
- Keep busy. It's a natural tendency to retreat and be sick—which is fine for a short-term condition.
 But if you have a chronic disease, you've got to get moving again soon or life will pass you by.



Wellness Newsletter

The *Living Life Well* newsletter featured stories about upcoming wellness events, and reported on the success of completed events. In addition, each featured stories on monthly topics introduced by the wellness calendar, such as nutrition or cancer awareness.









2010 Edition



Wellness Newsletter





2011 Edition 2012 Edition



2010 Wellness Rally

Each summer, GAF sponsors wellness rallies at all locations to generate wellness awareness and to encourage biometric screenings. In 2010, the rally was branded "What's Your Number?" VZ Communications developed handouts, stickers and email reminders to employees in advance of the event.







Email



Participation sticker





Handouts





2011 Wellness Rally

Each summer, GAF sponsors wellness rallies at all locations to generate wellness awareness and to encourage biometric screenings. In 2011, the rally was branded "Color Me Healthy." VZ Communications developed the branding and overall collateral materials which included a planning packet for organizers, an employee email, meeting template, poster, reminder magnets, raffle tickets and various handouts to participants.





Handouts and Raffle Ticket





Poster



2011 Wellness Rally: Special Newsletter Edition (post-event)











Wellness Calendars

We published calendars for 2010, 2011 and 2012 of wellness events and activities. Large calendars were distributed to the plant locations, and small calendars were distributed to employees at the corporate/office locations.









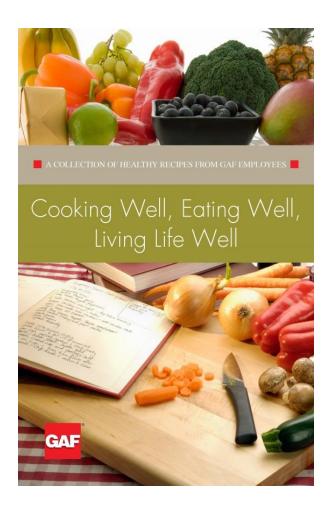






Wellness Cookbook

GAF encouraged employees to share their favorite healthy recipes and to share those with others. In late 2011, we designed and printed a 116-page, spiral bound cookbook that the company distributed throughout its population.





Preventive Care Mailers

Dissatisfied with off-the-shelf materials from its health care provider, GAF asked us to edit and redesign a series of preventive care mailers to employees.











Take advantage of the information and resources on myuhc.com.

It's like having a personal assistant and health coach all rolled into one. Plus, you can manage your health information the eco-friendly way-online.









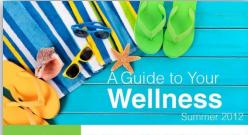
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Wellness Brochure

In 2012, our client added a summer wellness brochure its the overall program. VZ Communications wrote and designed the brochure. Other versions were created for the company's union-represented employees and for a sister company.



wellness rallies begin August 6!

Our long-standing GAF Wellness Program—
Living Life Well—continues this summer with

opportunities for you to get healthier and stay healthier thanks to biometric screenings at work, a wellness assessment and our health coaching program—all free!

In this brochure, we're featuring the wellness opportunities available to you over the coming months, as well as introducing you to our newest wellness partner—Principal Wellness and its Year-Round Wellness Program. Turn the page for details about the new program, plus more about.

- Our 2012 biometric screenings—a must for those who want to earn the monthly medical contribution discount. Note that you must also complete a wellness assessment before September 15 before you qualify for any discount in 2013.
- An update on our planned surcharge for tobacco use beginning in 2013.





GAP hat recently partnered with Principal Wellocasto-Year-Round Wellness Program, which will provide a opportunities for you to learn more about how to live lie and for a long time.

Principal Wellness Company has been in the wellness by
for nearly 20 years, working with more than \$50 organs,
oresie a culture of wellness in the workplace. Be parent overpary, the Principal Pinasotal G
a leading global financial company offering businesses, individuals and institutional clients
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Principal Wellness will offer:

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 expose at CAR, and they's seal to determine whether
 you qualify for a discount on your morthly medical
 contributions. Bath measurement that is within sornal
 risages or shows 10% improvement usual earn you \$10 a
 morth in average.
- A written (or culties) wellness assessment that amousted your health status and astimutes your level of risk. The assessment takes 15-20 minutes to complete, and this results are <u>confidential</u>. Note that beginning in 2013, you must complete a wellness astemment before you qualify for any monthly health one of discours.
- Health conclains (by relegations and collise). If you complete your broands is a resting and Wellinson.
 Assessment and a health right in discovered, you will have the apportunity to collabor six with a Principal Wellinson.
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- A. willness website—www.gafweliness.com—assensible from any computer at home, at work, or anywhere with infrared access. Through this portal, you will have access to personalized information any one can track your results, and you can renord early withinks you have completed, participate in intra-orbits activities, committee your progress, and access educational information.

The Principal Call Center hours of operation are Monday-Friday, 7 a.m. - 7 p.m. Central Time.

Note that beginning in 2013, you must complete a wellness assessm before you qualify for any monthly medical premium discount.

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I'm a union-represented employee, can I still participate in the biometric screening and wellness assessment? Yes, and we encourage you to get your free screenings even though you will not receive any discounts for doing so. Why? Experts say most

will be done in October.

part of your annual preventive visit.

grand prizes-an Apple MacBook Pro notebook

company wide for employees who complete their

biometric screening and Wellness Assessment by the

deadline-which is September 15, 2012. The drawing

computer with Retina display-will be raffled

If I am not enrolled in a GAF health plan or

metric

creenings

shows 10% improvement could earn you \$10 a month in savings.

What are biometric screenings all about? At your local Wellness Rally, you'l

free screening for blood pressure, blood glucose, cholesterol and body mass. It

are within acceptable levels or show at least 10% improvement since your last:

qualify for a discount on your monthly medical contribution in 2013 (you must

a wellness assessment by September 15, 2012). Each measurement that is within

What's the wellness assessment? Available as a form you will complete or as

it assesses your health status and estimates your level of risk for issues such as

The assessment takes 15-20 minutes to complete, and the results are confidenti

discount on your monthly medical contribution, you need to complete the asses

What if I can't attend the biometric screening at work? You can get a form

Wellness portal to take to your doctor. Note that your doctor may charge for the

Last year, there was a raffle for everyone who got a screening at the Wellne

that again? Yes. All employees who complete the biometric screening and We

are eligible to be entered in a raffle to win a prize, which will vary by location.

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(Normal = 120/80

Body Mass Index

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Blood Pressure

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health problems are preventable and early detection is critical. Yet unbess you visit your doctor every year for routine screenings, you well you really are. Many conditions—such as high cholesterol—may not cau Left undiagnosed or untreated, though, these kinds of issues can lead to more such as heart disease and stroke. Is tobacco holding you back?

Break the habit before it costs you more in 2013

If you've been thinking about quitting tobacco use, 2012 is the year

to do it! Beginning in 2013, you will be assessed a surcharge in addition to your medical plan contributions if you use any tobacco product.

For many of us who use tobacco, this represents a big change. We have two choices: (1) continue to use tobacco and pay more for insurance, or (2) make a major change in our lives by choosing to quit. If you choose the second option, we know it won't be easy.

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Yet, each year about 1.3 million smokers manage to quit. We all know it's hard, and no one expects you to do it all on your own.

During Open Emrollment this year (October 29-November 30), Principal Wellness will offer a tobacco essation program that includes certain prescription and over-the-counter tobacco cessation products available to you with no copayment or coinsurance. Once a participant has been engaged in the tobacco cessation program for four consecutive months, the tobacco surcharge will be removed for the remainder of the calendar year.

Why is GAF making this change? There are many reasons, including the fact that GAF cares about your health. We admit it—we'd rather have you healthy at work than sick at home from tobaccoreletated illnesses, it's also a fact that in the U.S. alone, tobacco users drive higher health care costs. Plus, think about your own costs for using tobacco—a pack-a-day smoker pays about \$2,400 a year out of pocket (not including cost of doctor visits when tobacco leads to health issues). Not yet convinced to give it up?

- Each year, 438,000 Americans lose their lives to smoking-related illnesses. Experts predict that
 about half of the people who don't quit smoking will die of smoking-related problems.
- Smokers risk damage to almost all major organs in their bodies, according to the latest report
 by the surgeon general. The list of diseases caused by tobacco now includes cancers of the
 kidneys, stomach, cervix, and pancreas as well as leukemia, cataracts, pneumonia, and gum
 disease.
- After one year off cigarettes, the excess risk of coronary heart disease caused by smoking is reduced by half. After 15 years of abstinence, the risk is similar to that for people who have never smoked.
- In 5 to 15 years, the risk of stroke for ex-smokers returns to the level of those who have never smoked.

DOVER CORPORATION

In 2010, Dover began a benefits consolidation project that merged more than 70 different health plans into seven. While millions were saved by reducing complexity and administrative costs, the real cost savings was designed into the plans by creating more awareness among employees to make better health care decisions and to become healthier.

VZ Communications has supported Dover through the development of communications strategies and key message platforms, as well as through tactics including newsletters, toolkits and video.



Well Aware

Written in easy to understand language for all audiences, **WellAware** was created in response to focus group research. Employees said they were uncomfortable taking greater ownership of their health care because they didn't understand all the terminology and how the system worked. WellAware help take out the mystery, created awareness about the benefits for improved health and led not only to acceptance of the massive changes in benefits plans but also to a record number of employees choosing a consumer-driven health plan. WellAware was recognized with The Communicator Award of Excellence.







Health News

With more than 30 independently managed Operating Companies with more than 70 health care plans, the Dover Health & Wellness team was faced with selling the idea of consolidation to leaders who were extremely resistant to relinquishing any control over decision making and management. **Health News** was developed as a tool full of facts and figures to reinforce the business case for change. After the second month of publication, leaders were so convinced that the strategy was right that they asked for versions of Health News that they could customize for their employee audiences.







Tobacco Cessation

In 2011, Dover announced that all work locations would soon become tobacco-free and that employees using tobacco products would pay a higher contribution for medical and supplemental life insurance. In addition to drafting the leadership letter to employees to announce the change, VZ Communications wrote and designed two manager toolkits. The first provided change management support to HR and other leaders; the second provided resources and event ideas for encouraging employees to kick the habit.













Testimonial Campaign 2013

In February 2013, Dover asked employees for stories about their journeys to improve their health and fitness. More than 160 employees submitted testimonials, and five were chosen to be featured in videos that VZ Communications produced in partnership with VZ Productions.

The videos have been distributed to all locations for showing during meetings and on monitors throughout the locations as a way to encourage more employees to take the steps necessary to make a real difference in their lives. 11 40 32374581 SS 0 0 CC









The videos can be viewed at http://youtu.be/c0h0xclzTTI



VZ Communications has supported AES over the past several years not only on benefits enrollment communication but also for its wellness events each year. Our support includes the development of brochures, posters, emails and more.





It's time to get in the game for the

AES Arlington 5K Walk/Run Challenge
on Saturday, June 18 at 9 a.m. at Bon Air Park in Arlington, VA



Are you in race-shape?

Everyone who participates in the Walk/Run Challenge will receive an AES race T-shirt, and every team that completes the program will get a free lunch at Sweetgreen in Ballston!

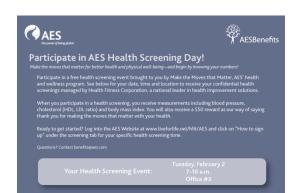
In addition, AES is hosting learning sessions on fitness, diet, and training every week so join us:

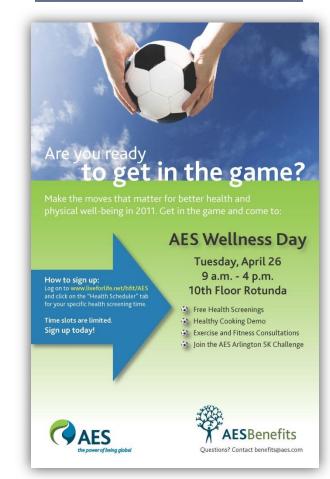
Friday, May 27, 2011 1 p.m. in the 9th Floor Rotunda

Stop by for some tips on healthy eating and dig in to our trail-mix bar for a nutritious snack!









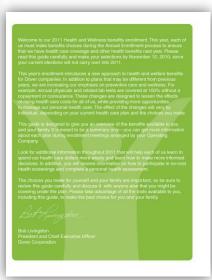


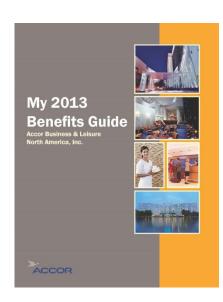


Benefits Enrollment Guides

VZ Communications regularly writes and designs annual enrollment guides for various clients. By coupling our award-winning skills in effective employee communications and clean design with our extensive knowledge of benefits programs and HR processes, we are uniquely able to take your guides from concept to distribution without the need for you to manage multiple suppliers.





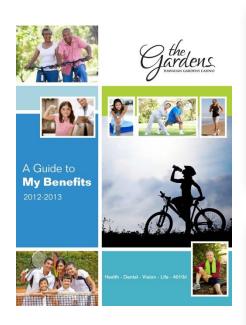




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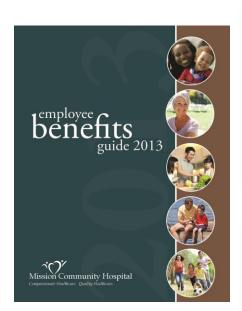
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